Lecture 8: Events Management

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Event Management



Why become an events manager?

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Event Planner



What my friends think I do.



What my mom thinks I do.



What society thinks I do.



What my boss thinks I do.



What I think I do.



What I actually do.



What kind of events planner do you want to be ?

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Specific Events Planner

General Events Planner





Qualifications, Daily tasks and Your position

- Discussing what the client wants.
- Producing original ideas for events.
- Agreeing budgets and time-scales with the client.
- Researching venues, contacts and suppliers.
- Negotiating prices with suppliers and contractors.
- Managing a team.
- Booking venues, entertainment, equipment and supplies.
- Hiring and supervising contractors such as caterers and security.
- Publicizing the event.
- Making sure that everything runs smoothly on the day
- Ensuring that health, safety and insurance regulations are

Events you can plan

Wedding Event

Specialized Event

General Event



Strategy-setting

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Meetings- SWOT analysis

Using your resources

Benefits of strategic management

Working with a timetable

Planning a budget

Look at previous plans

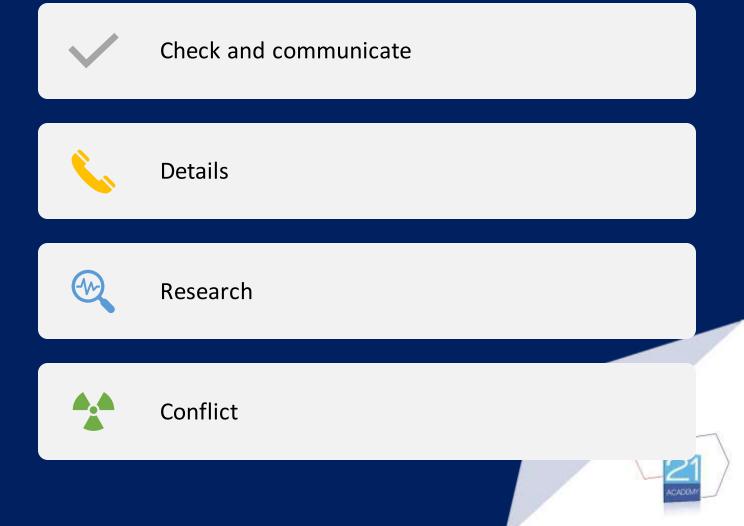
Feedback

Implementation



Time and Team

Why strategic Management is a must





Efficiency

Technology



Increase revenue



Reduce stress

ACADEMY

Events Management and Planning software

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Etouches

Eventbrite

Boomset



Events Manager Success Tips



Customer Service Skills



Going the extra mile for your clients

How to manage your time effectively

Tips, Delegation and Scheduling

- Prioritize
- Delegate
- Scheduling

Reasons for scheduling

Make realistic schedule





An events planner needs to make use of additional events management communication tips such as:

Empathy
Listening
Asking relevant questions
Being a storyteller
Make a script, if need be, for small talk
Getting rid of distractions
Being specific and brief





Small and Private Events



BEFORE THE EVENT

DURING THE EVENT

FOLLOWING THE EVENT.

21 ACACOM

Before the event

Initial	Select	Set	Make	Create	Create	Determine	Examine
steps you need to take when organizing a small event:	a date and make sure your chosen venue is available. When budgeting, you should bear in mind that prices go up around key religious holidays, as well as bank holidays.	the start and stop time.	If your budget is coming from several sources, make sure you organize when people are going to pay you and how much they'll be paying.	a list of what you plan to do and identify when you need to complete each task by.	a menu. At the same time, find out how many guests will be attending and whether they have special dietary requirements	how you'll send out the invites. Today this can include issuing invites via social media, as well as the usual physical means and emails.	whether your location is accessible and suitable for all the guests in attendance.

You need to move into the following next steps 24-36 hours before the event:					
Finalise	all the details with the hosts.				
Make	sure, the space available is well prepared for the chairs you're using.				
Collect	all the key items you'll need at the event.				
Make	all necessary decorations.				
Confirm	everything with the caterer and drinks provider.				
Make	sure any presentation or entertainment equipment you're using is working.				



During the event



- Listening
- Clean Venue
- Expectations





After the event

- Client Follow up
- Post-event analysis
- Attention to detail





Corporate events, Conferences and Exhibitions

Factors to consider

Creating the right image

Finding the right location

Manger the companys budget

Specialist objectives

Event photographer





Corporate Events for Team building

So, what sort of events might companies expect? This can include:		Treasure hunts.		Voluntary work.		
Cocktail making.		Chocolate making.		Sports events.		
	Quizzes.		Fun	runs.		21



Conferences





Exhibitions

• Managing Exhibition Traffic

• Planning for Emergencies





Factors to consider

- Organising a celebrity event
- When to invite celebrity
- Get in touch with celebrities
- Choose your celebrity
- Opportunity for sponsorship
- Event security
- Event coverage





Organising fundraising events

- Charity events
- Purpose of event
- Budget
- Staying within budget





Fundraising events involving alcohol

- First aid
- Health and safety
- Serving food
- Sales and marketing (marketing plan/tiers of ticketing/donations





Sports Events



Ticket sales

Licences & Insurances Safety measures



Hospitality events

Before the event

• Closer to the event date





General considerations

- Transport
- Weather
- Facilities
- Venue
- Costs
- Timing
- Catering



"There are dreamers **and** there are planners; the planners make their dreams come true."

Edwin Louis Cole