Lecture 10 Time-Management skills

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Goals

- 1. Save a ton of Time
- 2. Help move your career faster
- 3. Help you move money in your pocket
- 4. Reduce your stress
- 5. Give Improve the productivity of your staff
- 6. your years of your life back



Our life and time are of utmost importance

Hold in mind that your life is your greatest asset

Never forget that you cannot BANK time

People who waste your time they are stealing your life

Are people helping you spend your time or waster your time

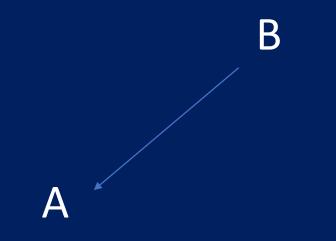
Always search ways how to save time



What if you get to the top ladder ...only to find that you are leaning on the wrong wall?

Steven covey

• Start with the END



OLD- The shortest distance between 2 points is a straight line

NEW- The shortest distance between two points is a resource



Pareto Principle

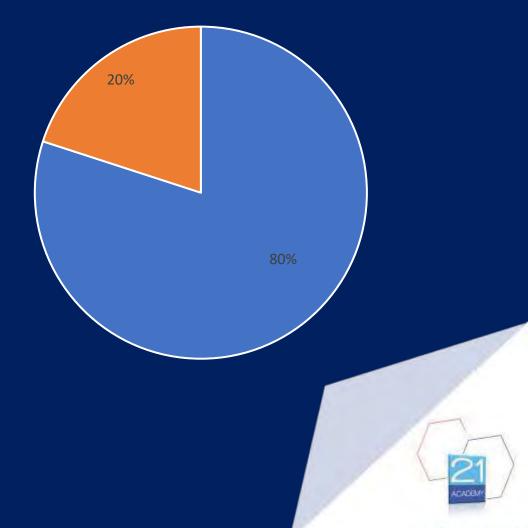
The 80/20 Rule in Practice

Vital Tasks

20% Attention

80% Outcome

These are the few vital tasks you've determined are the most important to your success. You choose to focus 20% of your time and attention to getting these done the right way. Because of their importance, these few vital tasks produce 80% of your success.



Examples of the Pareto Principle at work:

20%

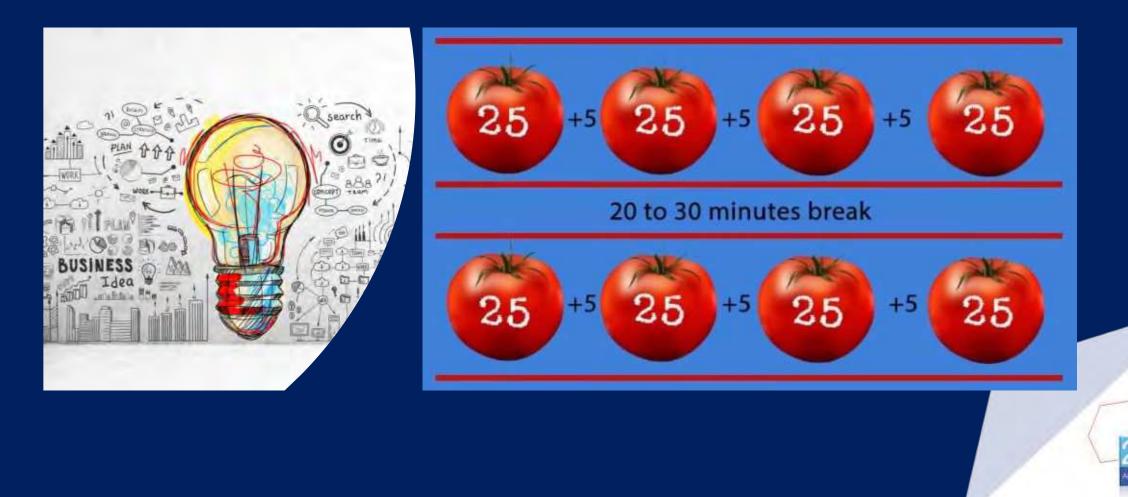
80%

 20% of your clients are responsible for 80% of your business

 The top 20% of investors own 80% of your company's assets

 The most focused 20% of your effort goes toward 80% of your work

Plan breaks into your day



Specific time management Techniques

- Voice Recognition Software
- My travelling university

Voice Recognition 80-125 words per minute

FREE





If you want a high-res PDF sent to you, follow Chris Downelly and subscribe to his Step By Step Newsletter.





My travelling university

- Books and magazines
- Saved articles
- Kindle
- Podcast



Learn Speed Reading

Readers are leaders

• What is the fastest way to speed read?





Web Surfing

Web surfing wastes 1-3 hours per day



Use Productivity Apps

Calendar Kindle Notes

Cancel your subscriptions

ature



Get a mentor

- Mentors take years off the learning curve
- They can save you costly errors
- They are valuable source of information
- They provide support and direction
- You can bounce ideas off them
- They can get you connected





Networking

Meet up groups

InterNations

LinkedIn

Facebook

BNI

Toastmasters



Utilize online resources

(21) RCADOM



Walk and Talk



Elimnitate Problems that repeat



Find a good hiding place!



Plan breaks into your day



TV time





Batch Tasks

0 -

Your briefcase



Conversation Types



The stopwatch technique

Keep snacks around



Give clear instructions

ACADEMY



Screen phone calls





Batch trips



Hire an assistant



Use the TRAF system

Trash
Refer out
Action
File

Create Templates



Keep your office neat

Learn to say no

Which employees waste time or produce minimal results?

Make time management part of employee evaluations



Develop a time-management mindset

Time cannot be replaced

"Lost wealth can be replaced by industry, lost knowledge by study, lost health by temperance or medicine, but lost time is gone forever"

Samuel Smiles