MODULE 03: FINANCIAL ANALYSIS

Lecture Title 08: Revision Session No. 1



Lecturer: Antoine P. Portelli

Date: 31 January 2024

Undergraduate Diploma in Business Administration

Module Outline

Introduction to Accounting Concepts

Financial Systems

Accountancy Techniques & Ratios Short-Term vs Long-Term Decisions

Evaluation Financial Statements

Financial Forecasts

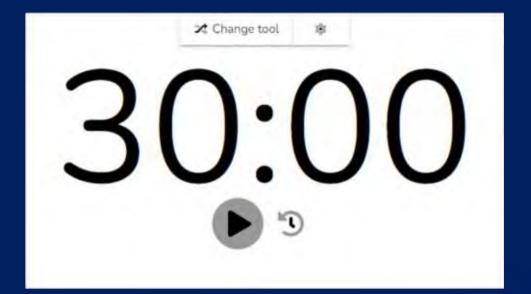
Group
Presentations
& Assignment

Tutorials



Self-Assessment







Group Presentations

1	2	3	4
Anushree Dhunghel	Gurbhag Singh	Marina Selivanova	Bimash Pariyar
Gaganjot Singh	Manjot Singh	Muhammad Moaz	Rina Karki
Lokesh Rana	Manpreet Khaur	Varinder Singh	Rohit Kumar
Panth Piyar Singh	Nitish Singh	Mahimaben Bhupendrabhai Parmar	Sajan Rai
	Sahil		Sukraman Lama
			Vipin Yadav



Group Presentations

Group 1

EIH Associated Hotels Limited **Group 2**

Torrent Pharmaceuticals
Limited

Group 3

Ultramarine & Pigments Limited

Group 4

Astral Limited



Presentations

The 4 Annual Reports links are:

A. Ultramarine & Pigments Limited

• https://www.learnstockmarket.in/ar/Ultramarine-Pigments-Annual-Report-2023.pdf

B. Astral Limited

• https://www.bseindia.com/xml-data/corpfiling/AttachHis//aa9741a9-f026-474d-9169-5be6f7a1a073.pdf

C. Torrent Pharmaceuticals Limited

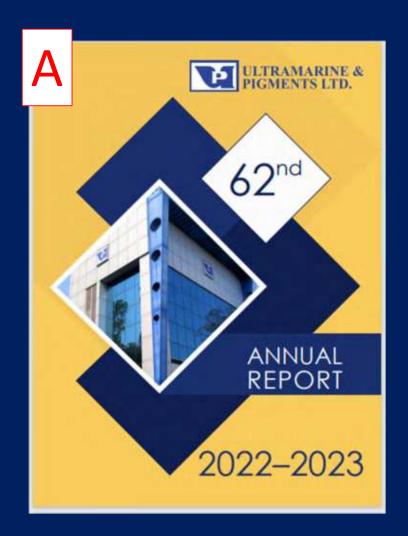
• https://www.bseindia.com/xml-data/corpfiling/AttachHis//6fe845d6-918b-4ab8-9efd-36588666eed.pdf

D. EIH Associated Hotels Limited

 https://www.bseindia.com/xml-data/corpfiling/AttachHis//ba1422ed-e814-4d1a-9896-94ce3ae8d893.pdf



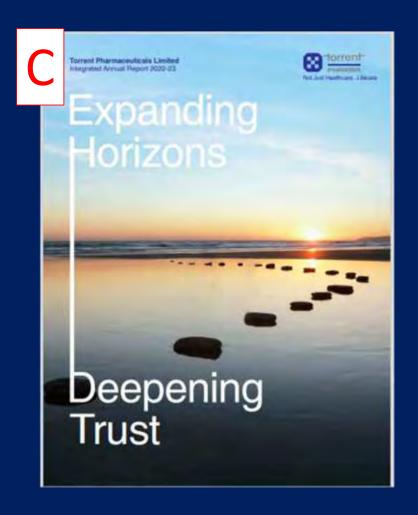
Presentation







Presentation







- 20 minute presentation
 - using power point
 - built together (mostly during supervised sessions)
 - delivered during last session Wednesday 7 February
 - by all group members
 - questions asked by colleagues and tutor



- Effective presentations
 - choosing the right font and font size
 - understanding the importance of simplicity
 - when to use transitions and animations
 - how to use the colour wheel
 - list and understand the different types of visual aids



- Tips
 - Adding facts and figures to a presentation increases audience retention by 20%
 - Presentations with visual aids are 43% more persuasive than the same presentations without visuals.
 - 91% of presenters feel more confident presenting with a well-designed slide deck



- Before Starting
 - Know your stuff
 - Know your audience
 - Write it out
 - Rehearse



- Fonts
 - This is a Sans Serif font

• This is a Serif font



- Fonts
 - · This is a comic font

· This is script fant



- Keep Text to a Minimum
 - Powerpoint is there as your presentation aid not the main source of information.



- Keep Text to a Minimum
 - Powerpoint is there as your presentation aid not the main source of information.
 - If you really need to text heavy a slide, **gradually** reveal it when needed.



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 - Powerpoint is there as your presentation aid not the main source of information.
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 - Include only the main speaking points in the form of short concise bullets.



- Keep Text to a Minimum
 - Powerpoint is there as your presentation aid not the main source of information.
 - If you really need to text heavy a slide, gradually reveal it when needed.
 - Include only the main speaking points in the form of short concise bullets.
 - Chunks of text will tempt you to read from the slides rather than communicate with audience.



- Keep Text to a Minimum
 - Powerpoint is there as your presentation aid not the main source of information.
 - If you really need to text heavy a slide, gradually reveal it when needed.
 - Include only the main speaking points in the form of short concise bullets.
 - Chunks of text will tempt you to read from the slides rather than communicate with audience.
 - Otherwise, the audience may be reading rather than listening to you



- Keep it Simple
 - Do not fill up empty spaces with unnecessary elements
 - This will NOT help audience in understanding what you are saying
 - The less clutter in a slide, the more impact your visual message will have
 - Design elements should be kept at minimum to prevent distraction, such as a simple background





- Limit Transition and Animations
 - Using lots of animations is distracting and amateurish
 - It can also be problematic and frustrating to view presentation on different devices
 - Use them only for a purpose, such as to reveal the stages of a process.
 - Use only subtle animations, such as "Fade", "Appear" etc.
 - Do not use more than 3 different types of animations in one slide

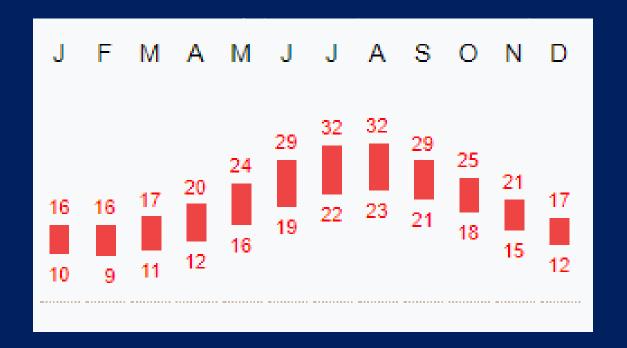


- Visual Aids
 - Pictures
 - Graphs
 - Object
 - Map
 - Video Clip





Visual Aids





Colours

- Use colours it increases people's motivation to read
- Colours can also evoke emotions and can improve understanding eg: highlighting certain
- Use the colour wheel to help you: <u>https://www.canca.com/colors/color</u> wheel
- Colour opposite each other are complimentary and create contrast
- Using complimentary colours makes your text more readable
- Avoid using too many colours in your presentation



- Colours
 - When using the wrong colour the text may become illegible
 - When using the right colour you create contrast
 - https://www.canva.com/colors/color-wheel



- Use the spell checker but do not rely on it ONLY
 - Spelling mistakes show that you are not giving attention to detail



Undergraduate Diploma ir Undergrad Administration Business Administration

The Rubric

	5 marks	4 marks	3 marks	2 marks	0 marks
	Student presented the material in a professional manner.	Student presented the material in a mostly professional manner.	Student presented the material in a somewhat professional manner.	Not Applicable	Student did not take presentation seripusly.
Citations	All sources (information and graphics) are accurately documented in the desired format.	All sources (information and graphics) are accurately documented, but one is not in the desired format.	All sources (information and graphics) are accurately documented, but Iwo or more are not in the desired format.	Some sources are not accurately documented	No citations
Appearance	Presentation shows considerable originality and inventiveness. The content and ideas are presented in a Unique and interesting way.	Presentation shows some originality and inventmeness. The content and ideas are presented in an interesting way.	Prepentation shows an attempt at originality and inventiveness on most of the slides.	Presentation shows an attempt at originality and inventiveness in only a few of the sildes.	Presentation is a rehash of other people's ideas and/or graphics and shows very little attempt at original thought
Sentencine of Intorn	information is organized in a clear, logical way. It is easy to anticipate the type of material that might be on the next slide.	Most information is organized in a clear, logical way. One slide or item of information seems out of place.	Some information is logically sequenced. An occasional slide or item of information seems out of place.	There is a haphazard plan for the organization of information.	No plan for the organization of information
Use of Graphics	All graphics are attractive (size and colours) and support the theme/content of the presentation.	A few graphics are not attractive but all support the theme/content of the presentation.	All graphics are attractive but a few do not seem to support the theme/content of the presentation.	Several graphics are unattractive AND detract from the content of the presentation.	Student did not use any graphics at all:
Timing	The presentation was delivered within the time given	Presentation was over or under the time given to deliver the whole presentation	The presentation was over 5 minutes longer or shorter than the allocated time.	The presentation was far too long	The presentation was far too short
Preparedness	Student was very well prepared and had obviously rehearsed	Student seemed very prepared but might have needed to rehearse some more.	Student was prepared but lacked rehearsing	Student was not very prepared and lacked rehearsing.	Student was not prepared at all
Questions	Student answered all questions made by the other students and tutor in a confident and correct way.	Student answered most of the questions made by the other students and tutor in a way that shows good understanding of the subject.	Student answered only some of the questions made by the other students and tutor in a way that shows lack of a good grasp of the subject.	Student failed to answer most of the questions made by the other students and tutor	Student failed to answer any of the questions made by the other students and tutor.
	46 - 60 marks	31 - 45 murks	16 30 marks	01 - 15 marks	0 merks
Content	Presentation includes all material needed to gain a comfortable understanding of the topic	Presentation includes most material needed to gain a confortable understanding of the material but is faciling one or two key elements.	Presentation is missing more than two key elements.	Presentation is lacking several key elements and has inaccuracies.	Presentation does not address the assignment question.



What am I excepting

- Show the annual reports chosen
- Snapshot of the annual reports
- Show question
- Have sample slides on intro, history of company, ratios
- Name of Group members
- How is it performing industry, multi-year?
- 7 ratios, as chosen
- Formula, from where you obtained the figures
- Results for current and past year
- Commentary on results







- Assignment Deadline: 15 February 2024
- Approx. 20 hours researching and writing
- Word count: 1,200 words
- You are expected to use the Harvard referencing style
- Presentation is VERY important
- Choose any ONE of the questions



Question 1:

Ratio analysis is an important tool to measure and interpret the success of any business. It allows top management to understand the health of the business, and map strategies for the future.

Outline the financial ratios listed hereunder, providing details on how to calculate the ratios. List also, for each ratio, their meaning and use; and their importance and limitations:

- Acid-Test Ratio
- Asset Turnover Ratio
- Average Inventories Turnover Period
- Average Receivables Settlement Period
- Current Ratio
- Earnings per Share
- Gearing Ratio
- Gross Profit Margin
- Return on Capital Employed
- Return on Equity



Question 2:

The financial requirements of a business entity differ from one another. In the context of today's realities, provide a critical overview of the requirements on the basis of terms and periods of financial requirement faced by business. Provide detailed examples of the various forms of business finance available to a business.

Question 3:

Financial Accounting is driven by Principles and Concepts. Provide a detailed explanation of each of these principles and concepts, giving examples of each; their relevance; and any limitations that the application of such principles and concepts have on businesses in today's world.

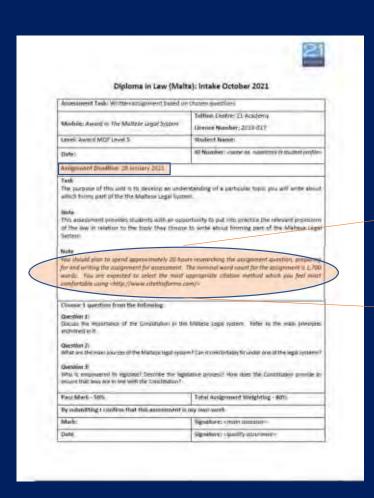


Assignment

- Student's understanding of the subject
- Presentation
- Uniqueness (no plagiarism)
- Appropriate citations



Student's understanding of the subject



- Assignment Submission Form
 - the due date
 - the word limit

Note

You should plan to spend approximately 20 hours researching the assignment question, preparing for and writing the assignment for assessment. The nominal word count for the assignment is 1,700 words. You are expected to select the most appropriate citation method which you feel most comfortable using http://www.citethisforme.com/>



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Student's understanding of the subject

Choose 1 question from the following:

Question 1:

Discuss the importance of the Constitution in the Maltese Legal system. Refer to the main principle enshrined in it.

Question 2:

What are the main sources of the Maltese legal system? Can it comfortably fit under one of the legal systems?

Question 3:

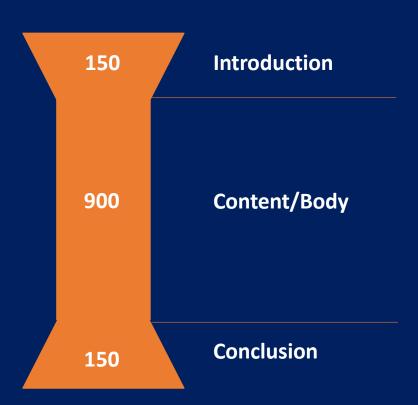
Who is empowered to legislate? Describe the legislative process? How does the Constitution provide to ensure that laws are in line with the Constitution?

Assignment Submission Form

- Choose which question to answer
- Read it well and understand it
- Identify keywords



Assignment Plan



Choose 1 question from the following:

Question 1:

Discuss the importance of the Constitution in the Maltese Legal system. Refer to the main principles enshrined in it.

Question 2:

What are the main sources of the Maltese legal system? Can it comfortably fit under one of the legal systems?

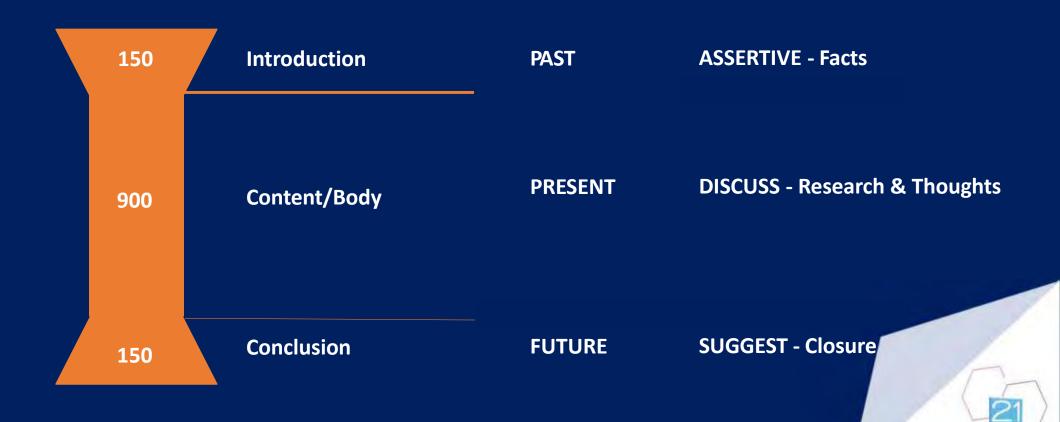
Question 3.

Who is empowered to legislate? Describe the legislative process? How does the Constitution provide to ensure that laws are in line with the Constitution?

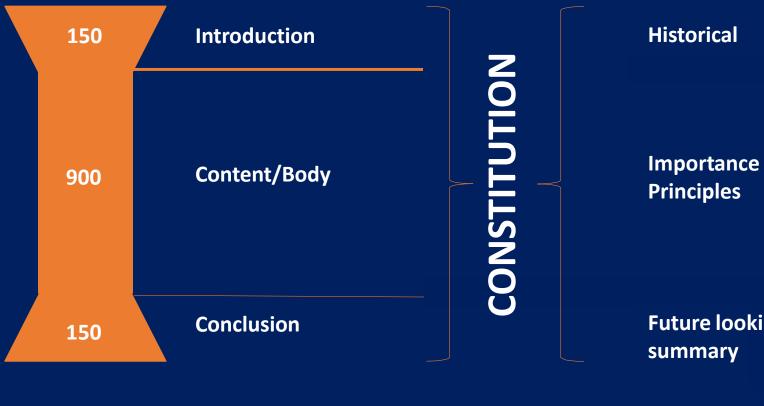


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Assignment Plan



Assignment Plan



Future looking



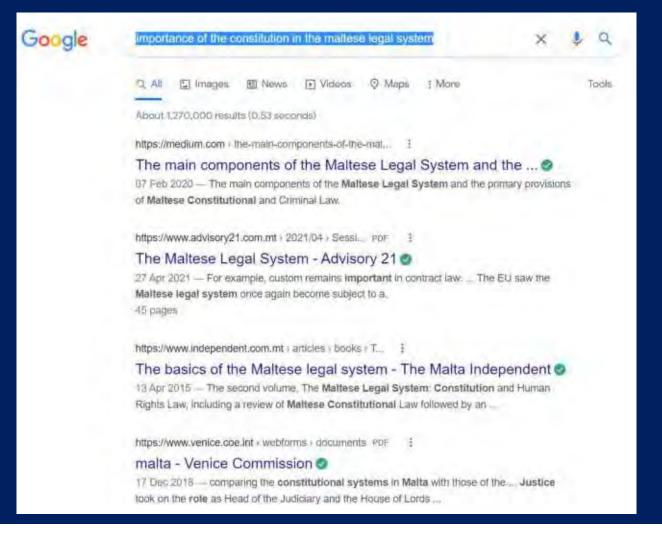
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Sources

- Lecture Notes/Slides
- Books suggested reading lists
- Online



Online





The Rubric

	5 marks	4 marks	3 mats	2 marks	0 mirks
Cover Page	Title, Student's Name, Teacher's Name, Course Intake munth and year, Submission Date, Neatly finished-no errors.	Evidence of four	Evidence of three	Evidence of two or less	No cover page
Citations	All cited works, both text and visual, are some in the correct format with no errors.	Some cited works, both text and visual, are done in the correct formal. Inconsistencies evident	Few orted works, both text and visual, are done in the correct format.	Not Applicable	No distincts
Appearance	Creative and attractive cover, clear organization, readable and neat, title page, table of contents.	Contains title page, table of contents	Poorly organized and difficult to read; lacking neathers.	No organization, militing significant criteria.	Absent structure and organization
Support	Uses evidence appropriately and effectively, providing sufficient evidence and explanation to convince.	Begins to offer reasons to support its points, perhaps using varied kinds of evidence. Begins to interpret the evidence and explain connections between evidence and main ideas, its examples bear some relevance.	Often uses generalizations to support its polists. May use examples, but they may be obvious or not relevant. Often depends on unsupported polision or personal experience, or assumes that evidence speaks for itself and needs no application to the point being discussed. Often har lapses in logic.	Depends on cliches or overgeneralizations for support, or offers little evidence of any kind. May be personal nametive rather than essay, or summary rather than enalysis.	Uses irrelevant details or lacks supporting evidence entirely. May be unduly brief.
-	61+80 marks	41 - 60 marks	21-40 marks	01 - 20 marks	0 marks
Contest	Excels in responding to the assignment assisting interesting, demonstrates, sophistication of shought. Central idea is clearly communicated, worth developing, limited enough to be manageable. Assignment recognizes some complesity of the subject: may acknowledge its contradictions, susifications, or limits and follow out their logical implications. Understands and critically evaluates its sources, appropriately limits and defines terms.	A solid assignment, responding appropriately to the question. Dearly states a central idea, but may have minor lagues in development. Begins to acknowledge the complexity of central idea and the possibility of other points of view. Shows careful reading of sources, but may not evaluate them critically. Attempts to define terms, not always successfully.	Adequate but weaker and less effective possibly responding less well to assignment question. Presents central tides in general terms, often depending in platitudes or cliches. Usually does not acknowledge other views. Shows basic comprehension of sources, perhaps with langues in understanding if it defines terms, often depends on dictionary definitions.	Does not have a clear central idea or does not respond appropriately to the assignment question. May be too vague or obvious to be developed effectively. Student may misunderstand sources	Does not respond to the assignment question, lacks a central idea, and may neglect to use sources where necessary



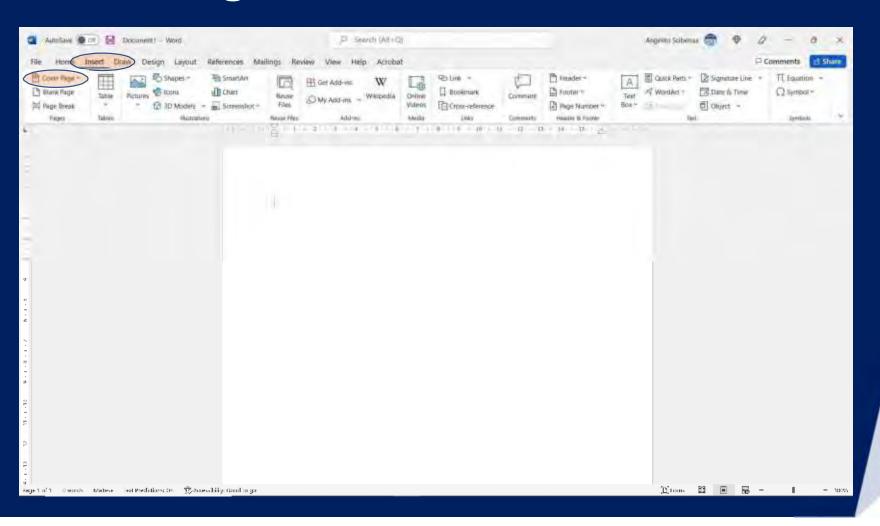
The Rubric





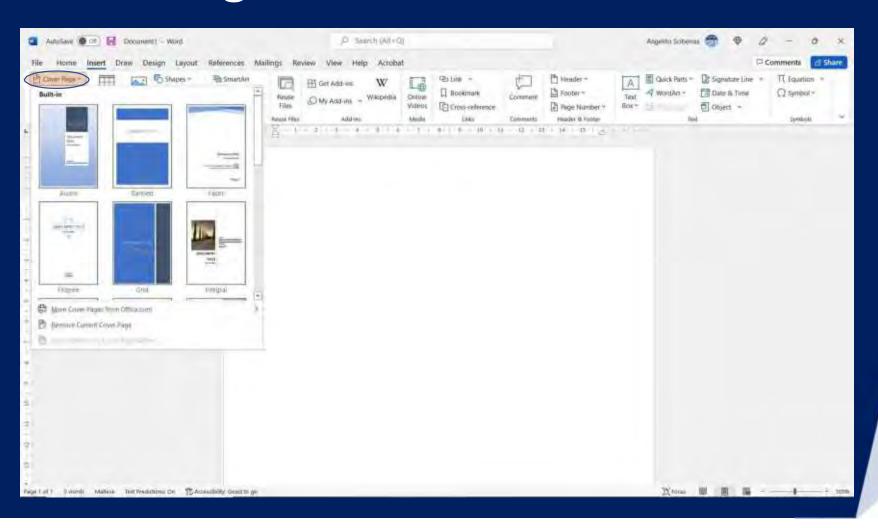
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Cover Page



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Cover Page



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Title, Student's Name, Teacher's Name, Course Intake month and year, Submission Date, Neatly finished-no errors

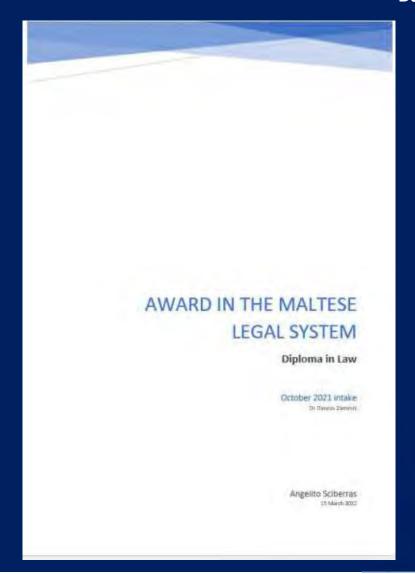




Cover Page

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Title, Student's Name, Teacher's Name,
Course Intake month and year,
Submission Date, Neatly finished-no
errors





Referencing System

Citations

All cited works, both text and visual, are done in the correct format with no errors.



Referencing System

In text

The Essay

After determining an essay's topic, a student will need to analyse the topic, find information, evaluate these resources, and present the information in essay format (TAPE SA 2014a). Requirements for essays can vary, but will generally include an infroduction; body, conclusion and reference tex (TAPE SA 2013). The completed essay will then provide evaluate to the assessor of the student's research and learning (Hitt Campbell 2014).

The first step is to carefully analyse the topic in order to fully understand what is and it not required from the essay (Sport n.d.). Usually a topic will be designed to give shuberts an opportunity to develop an argument and the essay should generally agree or disagree with the central idea (Dawson 2013). Carrodus (2002) stresses to ensure relevance: answer the greation, the whole greation and nothing but the greation.

Next, resources on the tapic should be gathered from a variety of sources such as websites, books, newspapers or journal articles (Summers & Snott) 2010). Lecture may be referred to with the agreement of the lecturer (TAPE SA 2014b) and need only be given an in-text citation as these are considered a personal communication (TAPE SA 2013). A quick evaluation of each resource should be undertaken to establish that the information is up-to-date, relevant, and from a reputable author (Davison 2013). The student should question whether the author's points are backed up by adequate and convincing evidence and why the author might have published this work (Hai Campbell 2014).

After reading these resources, the student can form an educated opinion and begin to plan the flow of their easily (Jackson et al. 2000). The easily should be typed and include any specified formatting such as page numbering, appropriate headers, footers and a cover shelet (Spurinid). Points made should be supported with quotes, statistics or records from the time (Carrodus 2002), which according to copyright law must all be referenced (Commonwealth Amendment (Moral Rights) Act 2000. Dawson 2013, p. 106). At TAFE SA the Harvard system of referencing is required (TAFE SA 2014b).

The introduction should comprise about 10% of the easily's word count (TAFE SA 2014a) to establish an everall point and provide any background information.

The body of the essay will contain several paragraphs, each paragraph dedicated to an argument or fact, and each wersequent paragraph building support for the point of view being supported (Levin 2004). This section should take about 80% of the word count (TAFE SA 2013)

The essay should end with a clear and object statement (Dawson 2013) that sums up the argument and matches the point of view expressed a libe nitroduction (TAFE SA 2014a)

On completion of the draft essay, a student should proofmad their work for spelling and grammar (Jackson et al. 2000) and re-read the topic to double check that the essay has not strayed from the points being assessed (Carodus 2002).

An appropriately formatted and well-researched essay serves not only as a sool for learning assessment, but develops ability to build an educated argument in a strong form of communication essential in many careers (Summers & Smith 2010)

References

Plage 1

Carrodus, G 2002. How to write a great tristory essay. The Age. 21 March 2002. viewed 16 July 2014.

<http://www.lheage.com.au/articles/2002/03/21/1015680121034.html;</p>

Copyright Amendment (More) Rights) Act 1000

Dawson, C 2011, Best study skills, a practical guide to learning for all students. Constable & Robinson, ProGuest Ebook Central

His Campbell, K 2014. Reypod the five-paragraph essay. Educational Leurentino April 2014, vol. 71. Issue T. pp. 50-65. MacterFil.E. Premier

Jackson, J. Mohan, T. Saunders, H.& Archee, H. 2000, Whiting skills Dorling Kindersley, London

Levin P 2004. Wine great essays reading and essay writing for undergreativated and faught pustgraduates. Open University Piece. Modelinhood, UK.

Spuri B n.d. Successful easily writing for sensor high school college and university New Frontier Publishing. Epping, NSW

Summers, J. & Smith, E. 2010. Essay writing in Communication skills handbook. 3rd edn. John Wiley & Sons Australia. Milton. Old

TAPE SA 2013: Structure of an essay; My information assist how do I present it?, slewed 16 July 2014.

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TAFE SA 2014 Doing assignments: essay writing. TAFE SA licrary guides viewed 15 July 2014. Jos. //lafece libguides consciontent phg?sid=2726778.sid=2256730×

TAFE SA 2014b Esser Indice Study guide TAFE SA Adelaide

End-text citations In a reference list

Page 2

In-text citations



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Referencing System

Reference & Bibliography



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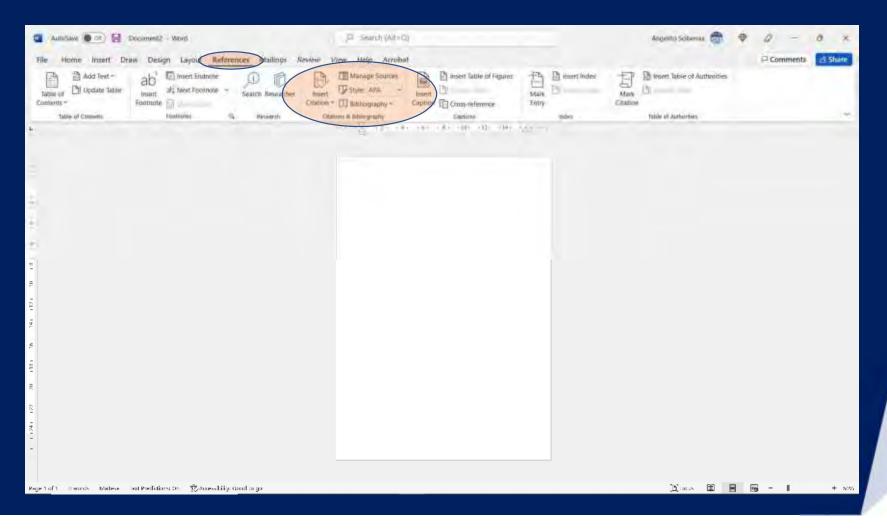




Harvard Referencing

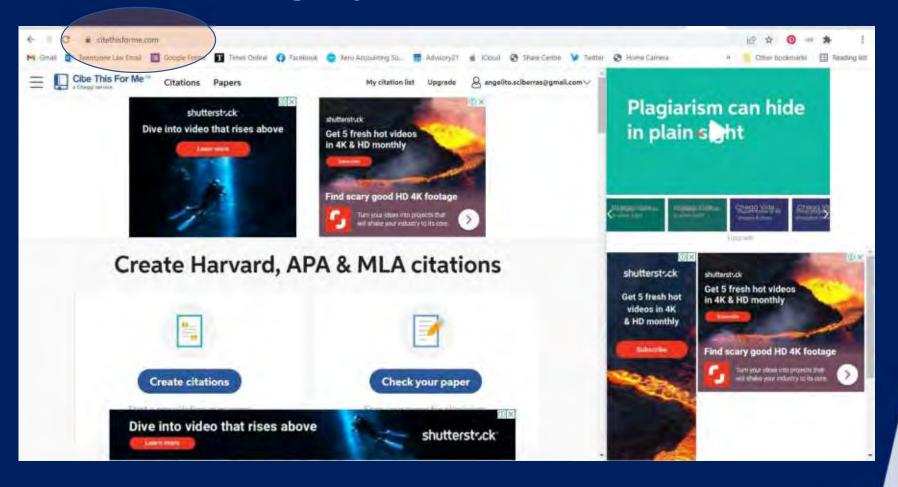


Referencing System





Referencing System





Referencing System

citethisforme.com



Cover Page

Appearance

Creative and attractive cover, clear organization, readable and neat, title page, table of contents. **Font**

Times New Roman

Font Size

Text - 12pt Titles - 14pt

Line Spacing

1.5

Justified

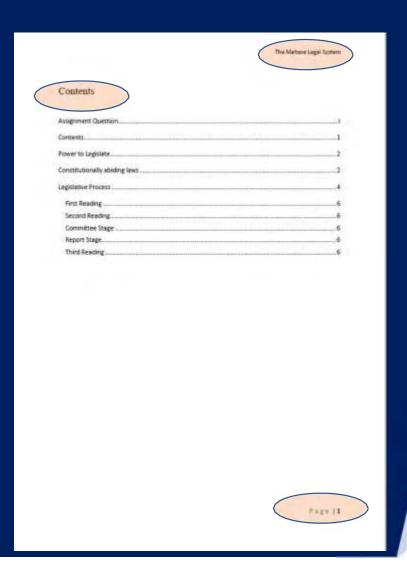
Page Numbering



Table of Contents

Appearance

Creative and attractive cover, clear organization, readable and neat, title page, table of contents.





Report

Headings and subheadings: Reports are typically broken up into sections, divided by headings and subheadings, to facilitate browsing and scanning.

Use numbering

1. Heading1.1 Sub Heading1.1.1 Sub Sub Heading





Recap of Lectures 01 - 07



Accounting Environment

- Accounting has been defined as the language of business
- Accounting enables organizations to determine how much profits or losses have been made in a particular period (financial year)
- Accounting provides statistical benchmarks against which an organization's overall performance is measured
- Accounting provides a universal explanation of the financial strength of an organization





Users of Accounting Information

- Owners / Shareholders / Partners
 - (Current Profitability, Capital Growth, Dividend Returns)
- Investors
 - (Future Profitability, Risks of Investment)
- Government
 - (Profitability, Taxation payments)





Users of Accounting Information

- Creditors/Suppliers
 - (Liquidity, Ability to repay debts, Time taken to pay debts)
- Employees
 - (Profitability, Organisation Growth, Organisational Stability, Security of Employment)
- Management
 - (Profitability, Return on Capital, Capital Growth, Owners' Satisfaction)
- General Public
 - (Profitability, Organisational Stability and Growth, Market Share)







Accounting Principles

- All users will see the same financial statements
- Principles to provide consistent usable financial statements
 - Relevance
 - Reliability
 - Comparability
 - Understandability





Business Organisations

- Self-Employed Sole Trader
- Self-Employed With employees
- Partnership
- Limited Liability Company
- Public Company
- Government & Parastatal
- Group Structure
- VOs and Associations
- Trusts







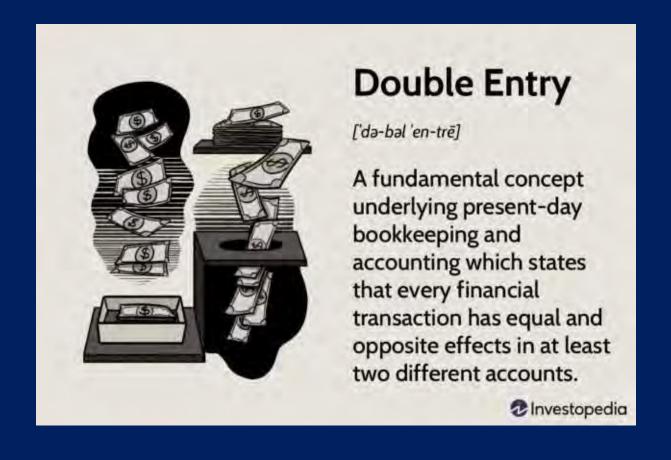
Accounting Concepts

- Concepts represent the rules that are applied in recording transactions and preparing the Financial Statements
 - Business Entity Concept
 - Money Measurement Concept
 - Historic Cost Concept
 - Realisation Concept
 - Dual Aspect Concept
 - Consistency Concept

- Materiality Concept
- Accruals Concept
- Prudence Concept
- Going Concern Concept
- Substance over Form



Double Entry





Examples of Double Entry Transactions

Purchase of machine by cash

Debit Machine Account Increase in Asset

Credit Cash Account Decrease in Asset

Payment of utility bills

Debit Utility Expense Increase in Expense

Credit Cash Account Decrease in Asset



The Accounting Equation



The Accounting Equation is the following:

ASSETS = CAPITAL + LIABILITIES

&

- Net Current Assets = Current Assets Current Liabilities
- Net Current assets or Working Capital is the amount that indicates how much capital is being generated or used up by day-to-day activities. If net current assets are negative, the company may have difficulty financing its day-to-day operations.



Trial Balance

Trial balance for George's Catering on the 31 st of May 2010						
	FOLIO	DEBIT	CREDIT			
		\$	\$			
Baking equipment	100	12,000				
Debtors	101	0				
Bank	102	14,800				
Capital	300		15,000			
Drawings	301	500				
Loan	200		1,000			
Creditors	201		0			
Services rendered	400		15,500			
Salaries	500	4,000	-			
Telephone expense	501	200				
		31,500	31,500			



Statutory financial statements

- Income Statement
- Statement of Financial Position
- Cashflow Statement
- Audited Financial Statements
- Tax Returns
- VAT Returns







Financial Items:

Sales, Purchases, Expenses Paid, Incomes Received.

Profitability



Non-Financial Items:

Depreciation, Revaluations, Accruals, Prepayments, Provisions.



Both have a direct affect on the business profitability. Why?



Cash Flow Statement Format

Cash flows from **OPERATING** activities

PLUS or MINUS

Cash flows from **INVESTING** activities

PLUS or MINUS

Cash flows from **FINANCING** activities

EQUALS

NET increase (or decrease) in cash equivalents over the period





Profitability Ratios

RETURN ON CAPITAL EMP	TURN ON CAPITAL EMPLOYED		
Net Profit for the year	V 100		
Equity + Liabilities	- X 100		

RETURN ON EQUITY	•
Net Profit for the year	V 100
Capital	X 100

Gross Profit X 100
Sales Revenue

Gross Profit X 100
Cost of Sales



Efficiency Ratios

Sales

Net Assets

Sales

Fixed Assets

(Opening Stock + Closing Stock) / 2

(Cost of Sales) / 365

Average trade receivables

Credit Sales revenue

X 365

Average trade payables

Cost of Sales

X 365



Liquidity Ratios

- Liquidity refers to the availability of cash in the near future after taking account of immediate financial commitments
- Key ratios:

CURRENT RATIO

CURRENT LIABILITIES

ACID TEST

CURRENT ASSETS - INVENTORIES

CURRENT LIABILITIES



Gearing Ratios

Non-Current Liabilities

Share Capital + Reserves + Non-Current Liabilities

X 100

Operating Profit before Interest

Interest Payable



Investment Ratios

Total Dividend Paid

Number of shares in issue

Profit after tax

Number of shares in issue

Market value per share

Earnings per Share



